AUSTRALIANWOOL INDUSTRIES SECRETARIAT INC

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Differences in AWEX MPGs

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AWIS WOOL MARKET REVIEW

Week Ending 25 September 2020 (Week 13)

The AWEX EMI finished 99¢ higher (+10.6%) in Australian currency and 54¢ higher (+7.9%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 13. The EMI has picked up 178¢ in the last three sales.

23,260 bales were on offer nationally, compared with 26,215 bales last sale. Sellers responded to the very positive lift in the market when only 2.7% of the offering was passed in, after 9.3% of the potential offering was withdrawn prior to sale. 22.641 bales were sold.

AWEX reports that the value of the wool sold was \$28.8 million (\$1,272 per bale), taking the season total to \$286.9 million (\$1,139 per bale). The number of bales sold at auction this season is now 2.9% greater than in 2019/20.

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		Day-t	o-Day and Sa	le-to-Sale Chang	ges in AWEX R	egional Indicators (Week 13)		
Centre	Last Sale		Day-to	-Day Changes (V	Week 13)	Sale-to-Sale	Closing	Sale-to-Sa	le Changes
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢
Eastern	12	937	+59	+40	No Sale	+99 (+10.6%)	1036	+54	+54
Northern	12	993	+59	+34	No Sale	+93 (+9.4%)	1086	+49	+50
Southern	12	902	+58	+44	No Sale	+102 (+11.3%)	1004	+57	+56
Western	12	984	No Sale	+101	No Sale	+101 (+10.3%)	1085	+55	+55

With strong competition from the trade on both days, this week's gains were the largest seen this season. Individual average AWEX MPGs were up by around 10%, on average among the Merino types. Strong competition for a limited offering of 22 micron wool saw its average MPG move up by 15.2%. The response was not as strong for the Crossbreds, but their average MPGs still moved up by around 6 to 7%. Gains were seen across all types.

The gains were assisted by a fall in the US Exchange Rate, which finished 1.76ϕ (-2.4%) lower than last week to close at 71.35ϕ on Wednesday.

Buyers for China continued their dominance, while European interests also had a presence on the major buyers' list.

Looking ahead, offerings for the coming three sales are expected to range from 30,232 bales to 33,239 bales and to be 2.4% less than in the same period last year. The forecast progressive difference to Week 16 is -1.9%.

18.5 and 22.0 18.0 and 22.0 17.5 and 22.0 17.0 and 22.0

North	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG	.0μ MPG No 22.0μ MPG No 2			
South	250¢	335¢	485¢	578¢	631¢		
Market Indicator		Changes From					
	Four Sales Ago Week 09	Start of the Season	1		Season Average to Veek 13 Last Year		
Eastern Market Indicator	+107 (+11.5%)	-89 (-7.9%	-573	(-35.6%)	-573 (-36.8%)		
Western Market Indicator	No Sale	-109 (-9.1%	617	(-36.3%)	-613 (-37.1%)		

		Sa	ale-to-Sale	Changes in	Average A	WEX Meri	no Micron	Price Guide	es (MPGs)			
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	ile											
Change ¢	+143	+161	+142	+122	+126	+119	+110	+109	+115	+140		
Change %	+9.2%	+11.0%	+10.2%	+9.5%	+10.7%	+10.8%	+10.7%	+11.0%	+12.0%	+15.2%		
Since Start of	f the Seasor	1		•••••								•••••
Change ¢	-17	+6	+4	-17	-31	-64	-106	-135	-145			
Change %	-1.0%	+0.4%	+0.3%	-1.2%	-2.3%	-5.0%	-8.5%	-10.9%	-11.9%			
Since Same V	Week Last '	Year		•								
Change ¢	-338	-375	-445	-557	-571	-638	-697	-725	-741			
Change %	-16.6%	-18.7%	-22.5%	-28.4%	-30.4%	-34.4%	-37.9%	-39.7%	-40.8%			

Sale	Sale-to-Sale Changes in Other Average AWEX Price Guides							
Micron	25.0	26.0	28.0	30.0	32.0	MC		
Since Last Sa	Since Last Sale							
Change ¢		+44	+20	+31		+62		
Change %		+7.0%	+4.3%	+8.3%		+9.3%		
Since Start of	the Seaso	n						
Change ¢		-169	-81	-61		-97		
Change %		-20.2%	-14.3%	-13.1%		-11.7%		
Since Same V	Veek Last	Year						
Change ¢		-568	-506	-412		-299		
Change %		-45.9%	-51.0%	-50.4%		-29.1%		

MC Average Merino Cardings Price Guide

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The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the July ABS export data.

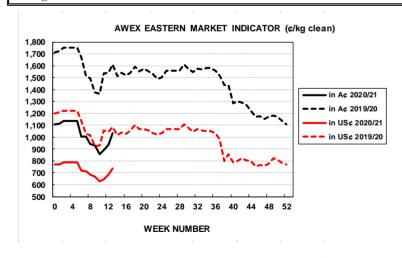
Details of	Details of this Week's Offering and the Comparison with the Previous Sale's Offering								
Centre	Last Sale		This Sale						
	Offering	Offering	Offering Passed-In Withdrawn Re-Bales Before Sale Offered Sold						
North	8,379	6,720	2.5%	14.7%	4.7%	6,554			
South	13,467	11,384	1.8%	7.6%	6.7%	11,183			
West	4,369	5,156	4.9%	5.4%	12.4%	4,904			
Australia	26,215	23,260	2.7%	9.3%	7.3%	22,641			

Progressive Changes from Last Year						
All B	1 st Time Bales					
Bales	%					
-7,620	-8.0%	-7.5%				
+5,841	+4.1%	+3.8%				
-3,140	-5.8%	-3.9%				
-4,919	-1.7%	-1.3%				

	Next Sale Offerings and Year-on-Year Differences					
Centre	Week 14	Week 15	Week 16	Differences		
North	8,002	7,669	7,560	-12.0%		
South	19,149	16,433	17,700	+7.6%		
West	6,088	6,130	5,980	-13.9%		
New Zealand	1,950	1,950	1,950			
Australia	33,239	30,232	31,240	94,711		
Differences	-0.9%	+7.4%	-11.6%	-2.4%		

Exchange Rates	Last		Day-to-Day Changes			Sale-to-Sale	Closing	Season M	in & Max	
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	73.11	+0.09	-0.05	-1.02	-0.78	Public	-1.76 (-2.4%)	71.35	69.24	73.60
Euro	61.72	+0.02	-0.07	-0.30	-0.33	Holiday	-0.68 (-1.1%)	61.04	60.72	61.81

Country	% Share of Austr	% Share of Australia's Wool Exports by Weight of Wool Shipped						
	July	July to July	July to July	July to July				
	2020	2020/21	2019/20	By Weight	By Value			
China	87.9%	87.9%	75.8%	+8.5%	-22.8%			
India	3.1%	3.1%	4.6%	-37.1%	-64.7%			
Czech Republic	2.9%	2.9%	3.3%	-15.4%	-59.4%			
Italy	1.9%	1.9%	7.9%	-77.4%	-84.5%			
Korea	1.5%	1.5%	2.0%	-36.3%	-46.6%			
Thailand	0.7%	0.7%	0.6%	+13.1%	-34.9%			
Egypt	0.4%	0.4%	1.5%	-73.5%	-82.8%			
Germany	0.4%	0.4%	0.5%	-19.0%	-58.0%			
Change all Countries	•			-6.3%	-37.1%			



AVERAGE EMI		SEAS	SEASON AVERAGES			
This Year	986	Region	This Year	Diff		
Last Year	1448	North	1035	-447		
2018/19	1939	South	954	-472		
2017/18	1739	West	1041	-512		
2016/17	1408					
		COMPAR	RED WITH '	WKS 1/2		

SEASON AVERAGES							
Region This Year Diff							
North	1035	-447					
South	954	-472					
West 1041 -512							

1004

1085

Region This Week

South

West

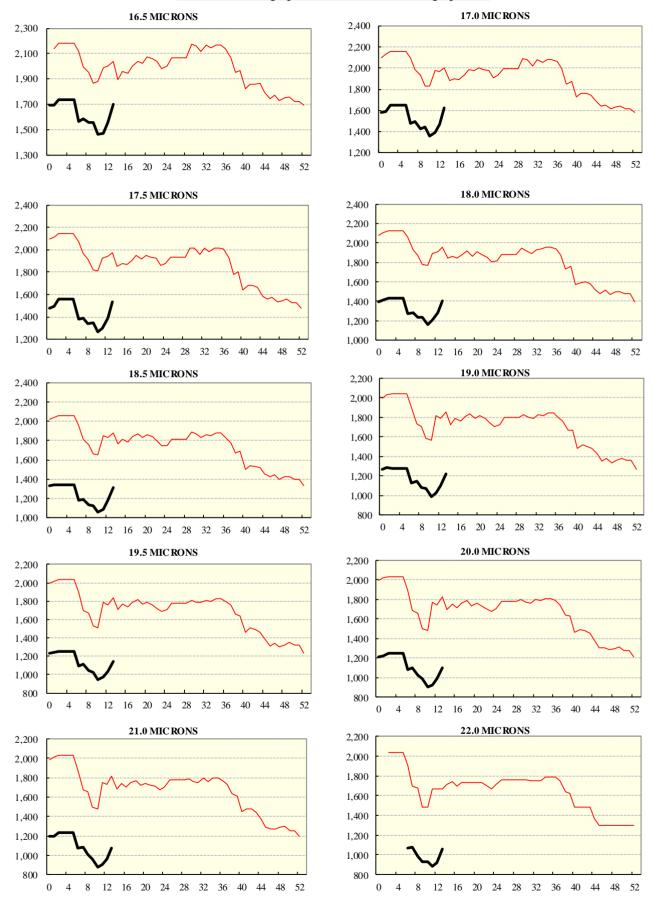
THIS YEAR'S EMI							
1036							
1116							
858							
1134							

		REGION BALES			
RED		This Sale:			
287,272		North	6,720		
292,191		South	11,384		
-4,919		West	5,156		
-1.7%		Progressive Totals:		Diff	
BALES		North	87,128	-8.0%	
-1.3%		South	148,770	+4.1%	
89.3%		West	51,374	-5.8%	

BALES O		T		
This Year	287,272		Ν	
Last Year	292,191		S	
Difference	-4,919		٧	
% Diff	-1.7%		P	
FIRST OFFERED BALES				
Difference	-1.3%		S	
% of Offering	89.3%		V	

AVERAGE AWEX MICRON PRICE GUIDES

2020/21 (black graph line) and 2019/20 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2020/21 (black graph line) and 2019/20 (red graph line)

