

AUSTRALIANWOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive
Sunshine West Vic 3020
Australia
Tel: 03 9311 0103
Fax: 03 9311 0138

Email: awis@woolindustries.org
Web: www.woolindustries.org
ABN: 30 454 304 967
Reg No: A0041776E



AWIS WOOL MARKET REVIEW Week Ending 13 November 2020 (Week 20)

The AWEX EMI finished 1¢ higher (+0.1%) in Australian currency and 18¢ higher (+2.1%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 20.

37,512 bales were on offer nationally, compared with 32,112 bales last sale. 11.5% of the offering was passed in after 11.2% of the potential offering was withdrawn prior to sale. 33,180 bales were sold.

It was the second largest offering for the season; and the highest number of bales cleared to the market since the last week of March.

AWEX reports that the value of the wool sold was \$45.5 million (\$1,371 per bale), taking the season total to \$554.5 million (\$1,230 per bale). The number of bales sold at auction this season is now 1.6% greater than in 2019/20.

Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 20)									
Centre	Last Sale		Day-to-Day Changes (Week 20)			Sale-to-Sale Change	Closing Indicator	Sale-to-Sale Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday			US ¢	Euro ¢
Eastern	19	1188	-33	+34	No Sale	+1 (+0.1%)	1189	+18	+10
Northern	19	1245	-32	+39	No Sale	+7 (+0.6%)	1252	+23	+14
Southern	19	1153	-35	+31	No Sale	-4 (-0.3%)	1149	+14	+6
Western	19	1217	-2	+26	No Sale	+24 (+2.0%)	1241	+35	+24

Although the net change in the EMI was only 1¢, it was against a strong US Exchange Rate. The trade also reports that market demonstrated considerable strength on Wednesday, and particularly among the fleece types. There were also rises across all average AWEX MPGs.

As mentioned above, the US Exchange Rate finished 1.43¢ (2.0%) higher to close at 73.09¢ on Wednesday. This was its second highest value for the season.

Buyers for China continued their dominance, while European interests also had a presence on the major buyers' list. As mentioned last week, the most recent ABS Export data show that 89% of Australia's exports went to China in September.

Looking ahead, offerings for the coming three sales are expected to range from 35,301 bales to 40,539 bales and to be 0.6% more than in the same period last year. The forecast progressive difference to Week 23 is -1.6%.

In other countries, the South African Cape Wools Indicator was down by 7.4% since last week against a 3.8% appreciation of the Rand against the US Dollar and a 2.8% appreciation against the Euro.

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	No 22.0µ MPG	No 22.0µ MPG	No 22.0µ MPG	No 22.0µ MPG	No 22.0µ MPG
South	287¢	396¢	567¢	664¢	770¢

Market Indicator	Changes From			
	Four Sales Ago Week 16	Start of the Season	Week 20 Last Year	Season Average to Week 20 Last Year
Eastern Market Indicator	+72 (+6.4%)	+64 (+5.7%)	-385 (-24.5%)	-512 (-32.9%)
Western Market Indicator	+74 (+6.3%)	+47 (+3.9%)	-436 (-26.0%)	-562 (-34.0%)

Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs)												
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sale												
Change ¢	+8	+33	+42	+9	+8	+27	+22	+17	+22			
Change %	+0.4%	+1.8%	+2.5%	+0.6%	+0.5%	+2.0%	+1.7%	+1.4%	+1.8%			
Since Start of the Season												
Change ¢	+243	+222	+216	+168	+141	+125	+95	+36	+8			
Change %	+14.2%	+13.7%	+14.1%	+11.8%	+10.5%	+9.8%	+7.6%	+2.9%	+0.7%			
Since Same Week Last Year												
Change ¢	-113	-164	-208	-319	-381	-414	-445	-492	-517			
Change %	-5.5%	-8.2%	-10.7%	-16.7%	-20.5%	-22.8%	-24.9%	-27.9%	-29.7%			

Sale-to-Sale Changes in Other Average AWEX Price Guides						
Micron	25.0	26.0	28.0	30.0	32.0	MC
Since Last Sale						
Change ¢			-8	-12	-19	+15
Change %			-0.9%	-1.9%	-4.0%	+5.3%
Since Start of the Season						
Change ¢			+1	+40	-7	+32
Change %			+0.1%	+7.1%	-1.5%	+11.9%
Since Same Week Last Year						
Change ¢			-371	-307	-248	-312
Change %			-30.7%	-33.6%	-35.1%	-29.0%

MC Average Merino Cardings Price Guide

AWIS WOOL MARKET REVIEW

Week Ending 13 November 2020 (Week 20)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the September ABS export data.

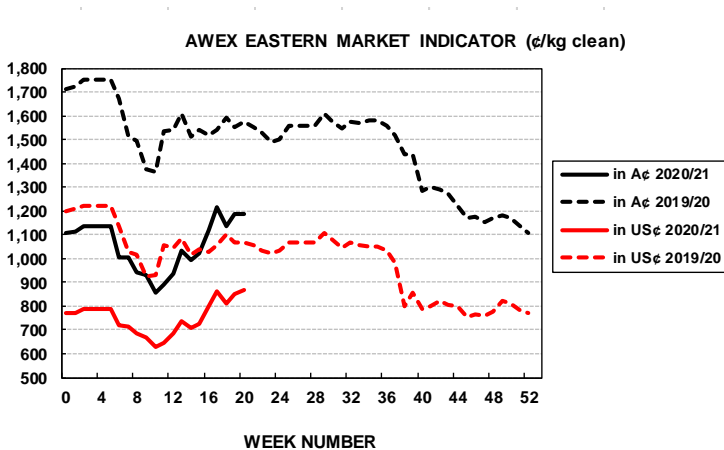
Details of this Week's Offering and the Comparison with the Previous Sale's Offering						
Centre	Last Sale	This Sale				
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re-Offered	Bales Sold
North	8,520	9,091	12.6%	3.2%	9.3%	7,943
South	16,674	19,377	12.7%	10.5%	9.3%	16,919
West	6,918	9,044	8.0%	19.3%	12.1%	8,318
Australia	32,112	37,512	11.5%	11.2%	10.0%	33,180

Progressive Changes from Last Year		
All Bales		1 st Time Bales
Bales	%	%
-6,469	-4.2%	-3.2%
+132	+0.1%	+0.6%
-4,195	-4.0%	-1.1%
-10,532	-2.0%	-0.8%

Next Sale Offerings and Year-on-Year Differences				
Centre	Week 21	Week 22	Week 23	Differences
North	9,161	8,395	8,935	-11.6%
South	23,446	20,000	19,066	+8.6%
West	7,932	7,150	7,300	-3.4%
New Zealand	1,600	600	600	
Australia	40,539	35,545	35,301	111,385
Differences	+13.5%	-6.0%	-5.1%	+0.6%

Exchange Rates (Reserve Bank)	Last Sale	Day-to-Day Changes					Sale-to-Sale Change	Closing Value	Season Min & Max	
		Fri	Mon	Tues	Wed	Thur			Min	Max
United States	71.66	+0.96	+0.30	-0.10	+0.27	Public	+1.43 (+2.0%)	73.09	69.24	73.60
Euro	61.05	+0.39	-0.10	+0.18	+0.29	Holiday	+0.76 (+1.2%)	61.81	59.77	61.81

Country	% Share of Australia's Wool Exports by Weight of Wool Shipped			Year-on-Year % Change July to September	
	September 2020	July to September 2020/21	July to September 2019/20	By Weight	By Value
China	89.2%	87.0%	74.4%	+23.6%	-12.0%
Czech Republic	3.7%	4.0%	3.2%	+31.7%	-41.6%
India	1.9%	2.8%	6.0%	-47.1%	-69.3%
Italy	1.4%	1.7%	7.8%	-76.9%	-82.9%
Korea	1.2%	1.7%	2.4%	-26.4%	-41.9%
Thailand	0.5%	0.6%	0.8%	-24.6%	-52.5%
Egypt	0.6%	0.5%	1.9%	-73.9%	-81.4%
Germany	0.1%	0.4%	0.5%	-16.1%	-28.5%
Change all Countries				+5.7%	-29.1%



AVERAGE EMI	
This Year	1043
Last Year	1448
2018/19	1939
2017/18	1739
2016/17	1408

THIS YEAR'S EMI	
This Week	1189
First Week	1116
Low (11/01)	858
High (13/01)	1219

BALES OFFERED	
This Year	511,221
Last Year	521,753
Difference	-10,532
% Diff	-2.0%
FIRST OFFERED BALES	
Difference	-0.8%
% of Offering	90.6%

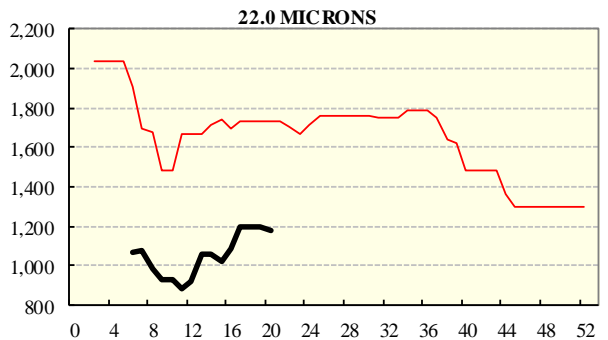
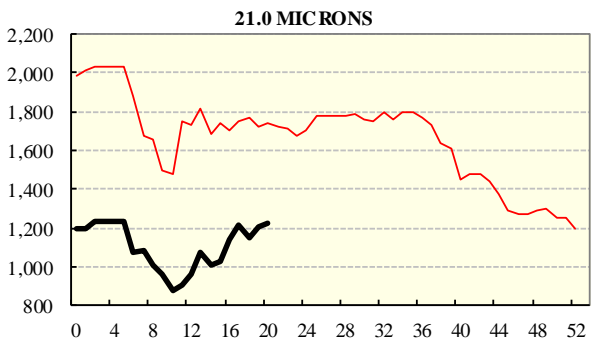
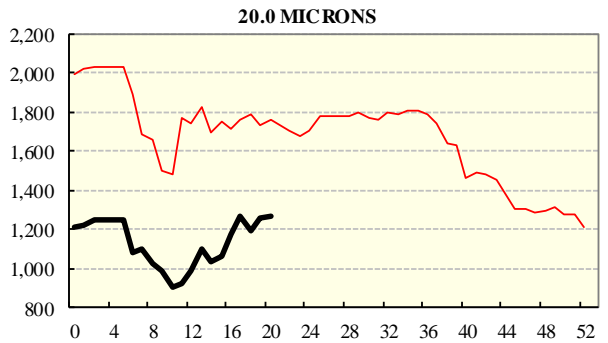
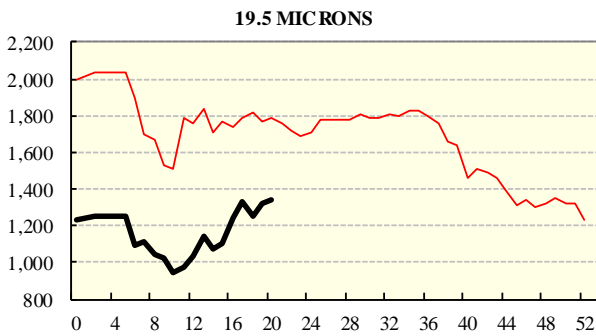
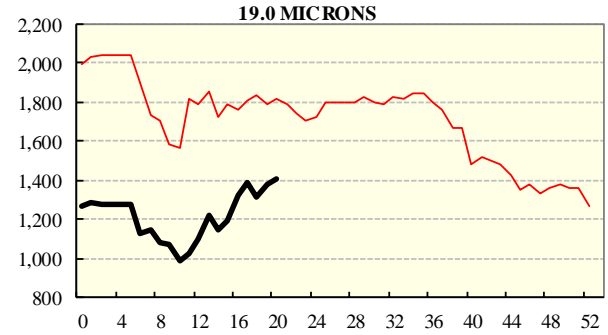
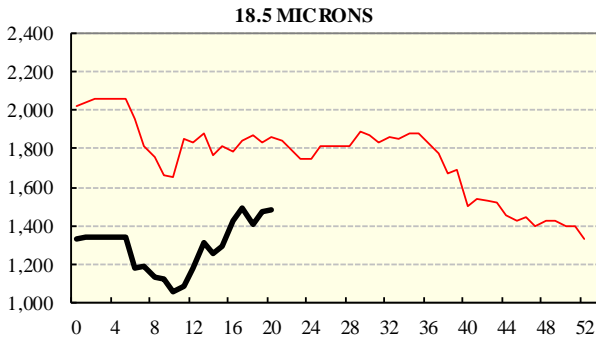
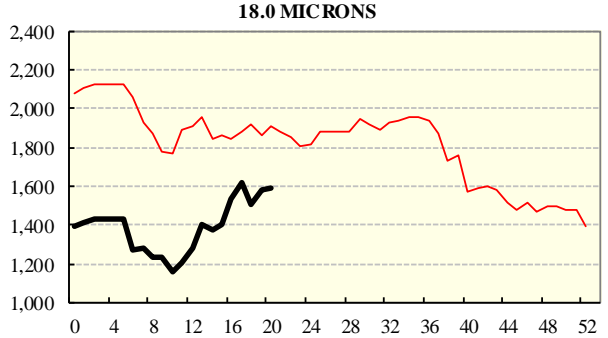
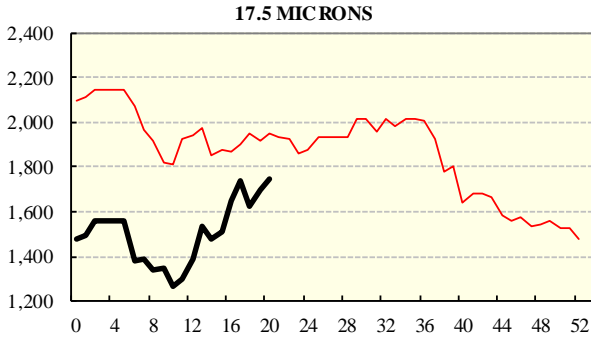
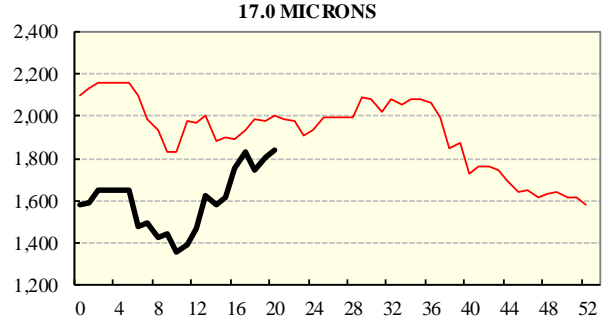
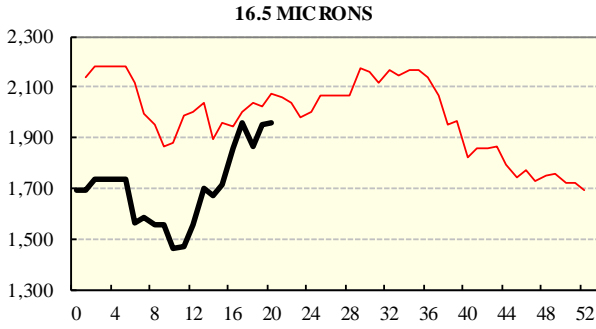
SEASON AVERAGES		
Region	This Year	Diff
North	1096	-386
South	1009	-417
West	1092	-461

COMPARED WITH WKS 1/2		
Region	This Week	Diff
North	1252	+85
South	1149	+51
West	1241	+47

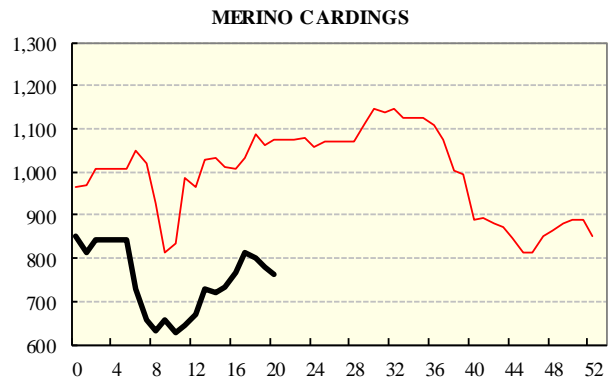
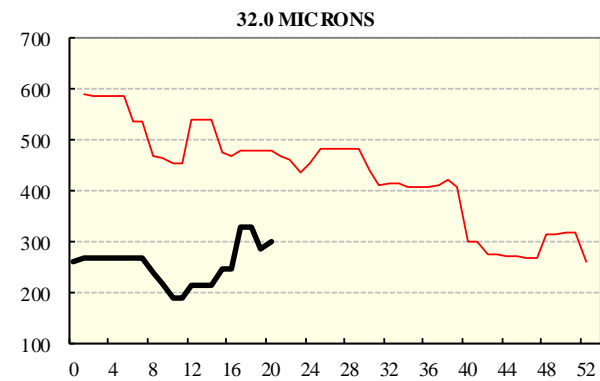
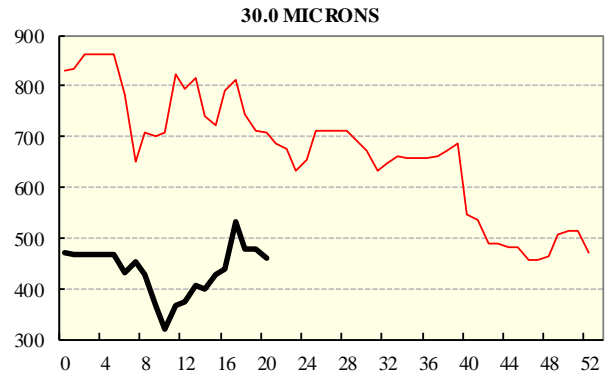
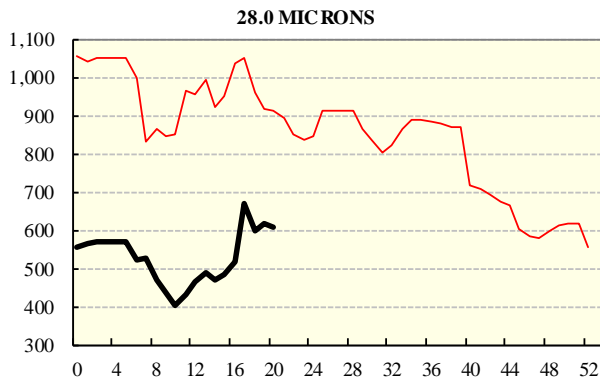
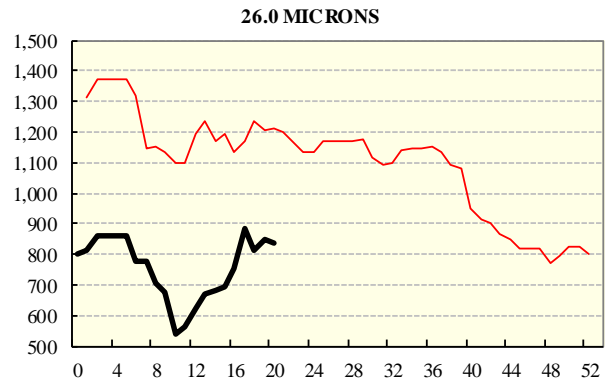
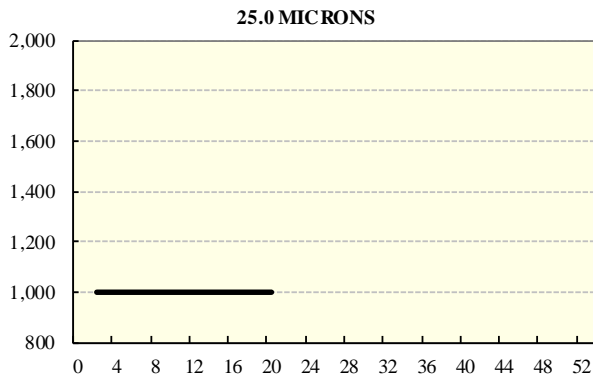
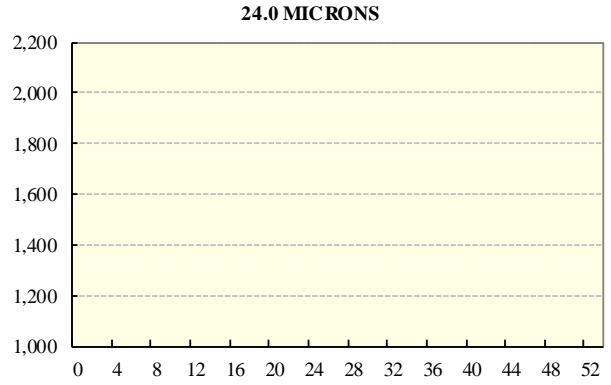
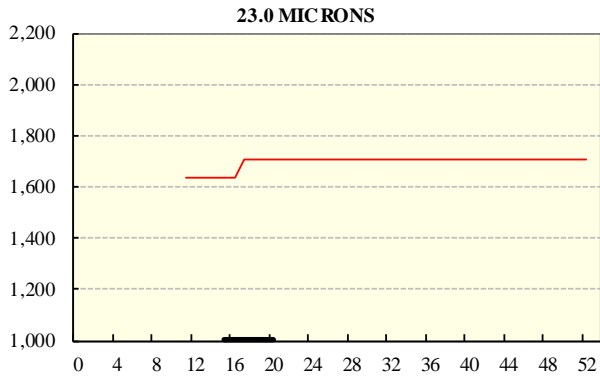
REGION BALES		
This Sale:		
Region	Bales	Diff
North	9,091	
South	19,377	
West	9,044	
Progressive Totals:		
North	147,718	-4.2%
South	262,741	+0.1%
West	100,762	-4.0%

AVERAGE AWEX MICRON PRICE GUIDES

2020/21 (black graph line) and 2019/20 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES
2020/21 (black graph line) and 2019/20 (red graph line)



EASTERN MARKET INDICATOR (EMI) SINCE 1999/00 (¢/kg clean)

(In Australian, United States and European Currencies)

