## AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive Sunshine West Vic 3020 Australia

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#### AWIS WOOL MARKET REVIEW

Week Ending 21 June 2019 (Week 51)

The AWEX EMI finished at  $1766\phi$ ,  $57\phi$  lower (-3.1%) in Australian currency and  $42\phi$  lower (-3.3%) in US currency at sales in Sydney and Melbourne this week.

It was the lowest closing value for the EMI this season; and the lowest since a value of 1751¢ in March last year.

It was also the smallest offering for the season. 19,072 bales were on offer nationally, compared with 28,140 bales last sale. Growers were more willing to sell, with 12.8% of the offering was passed in, compared with 21.3% in the previous week. AWEX reports that the value of the wool sold was \$30.2 million (\$1,816 per bale), taking the season total to \$3.133 billion (\$2,149 per bale).

	,									
	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 51)									
Centre	La	st Sale	Day-to	Day-to-Day Changes (Week 51)		Sale-to-Sale	Closing	Sale-to-Sa	Sale-to-Sale Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢	
Eastern	50	1823	No Sale	-52	-5	-57 (-3.1%)	1766	-42	-34	
Northern	50	1842	No Sale	-50	-3	-53 (-2.9%)	1789	-39	-32	
Southern	50	1810	No Sale	-52	-7	-59 (-3.3%)	1751	-44	-35	
Western	50	1937	No Sale	No Sale	No Sale					

The market continued to fall as demand was again low in the wake of the global economic uncertainty that began with the US / China trade wars; and has escalated following the increasing US / Iran tensions and the announcement earlier in the week of India's imposition of higher tariffs on 28 US goods.

The market fell sharply on Wednesday (EMI-  $52\phi$ ); but settled on Thursday (- $5\phi$ ), when led by the better wools.

The US Exchange Rate came under pressure with speculation about a further cut in interest rates and the introduction of "quantitative easing (but since refuted by the Governor of the Reserve Bank of Australia). The Exchange Rate closed 0.18¢ (-0.3%) lower to close at 68.95¢ on Thursday.

Buyers for China were dominant, with support from buyers for India and Europe.

There is no news yet of China lifting its ban on South African greasy wool. The South African Cape Wools Indicator was unchanged since last week against a 0.6% appreciation of the Rand against the US Dollar.

Looking ahead, offerings for the coming three sales are expected to range from 30,872 bales to 35,565 bales and to be 12.5% less than in the same period last year. The forecast progressive difference to Week 52 is -12.2%, which is close to the current wool production forecast of -12.6%.

	Four Sales Ago	Start of	We	ek 51	Season Average to
Market Indicator			Changes From		
South	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG
North	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG
Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0

Market Indicator	Changes From					
	Four Sales Ago	Start of	Week 51	Season Average to		
	Week 47	the Season	Last Year	Week 51 Last Year		
Eastern Market Indicator	-67 (-3.7%)	-222 (-11.2%)	-307 (-14.8%)	+212 (+12.2%)		
Western Market Indicator	No Sale	No Sale	No Sale	No Sale		

		Sa	ale-to-Sale	Changes in	Average A	WEX Meri	no Micron	Price Guide	es (MPGs)			
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	ale											
Change ¢	-60		-46	-53	-48	-48	-57	-54	-49			
Change %	-2.7%		-2.1%	-2.4%	-2.2%	-2.3%	-2.7%	-2.5%	-2.3%			
Since Start of	f the Seasor	1		•								•
Change ¢	-829	-603	-423	-278	-228	-201	-194	-189	-184			
Change %	-27.6%	-21.6%	-16.2%	-11.4%	-9.8%	-8.8%	-8.6%	-8.4%	-8.2%			
Since Same V	Week Last Y	l'ear										•
Change ¢	-877	-691	-525	-385	-321	-298	-305	-296	-272			
Change %	-28.7%	-23.9%	-19.3%	-15.1%	-13.3%	-12.5%	-12.9%	-12.5%	-11.7%			

Sale-to-Sale Changes in Other Average AWEX Price Guides								
Micron	25.0	26.0	28.0	30.0	32.0	MC <sup>#</sup>		
Since Last Sale								
Change ¢			-10	-29	-15	-17		
Change %			-0.9%	-3.2%	-2.4%	-1.7%		
Since Start of the Season								
Change ¢			+128	+204	+157	-491		
Change %			+13.3%	+30.1%	+34.8%	-33.4%		
Since Same V	Veek Las	t Year						
Change ¢			+37	+177	+163	-523		
Change %			+3.5%	+25.1%	+36.6%	-34.8%		

# Average Merino Cardings Price Guide

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Week Ending 21 June 2019 (Week 51)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the April ABS export data.

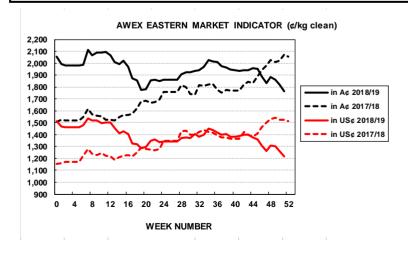
Details of this Week's Offering and the Comparison with the Previous Sale's Offering								
Centre	Last Sale		This Sale					
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold		
North	7,923	8,098	12.0%	2.8%	10.0%	7,123		
South	14,256	10,974	13.3%	4.8%	13.1%	9,511		
West	5,961							
Australia	28,140	19,072	12.8%	3.9%	11.8%	16,634		

Progressive Changes from Last Year					
All I	1 <sup>st</sup> Time Bales				
Bales	%	%			
-94,900	-17.8%	-19.2%			
-107,731	-11.1%	-13.1%			
-23,558	-6.7%	-11.3%			
-226,189	-12.2%	-14.5%			

Next Sale Offerings and Year-on-Year Differences							
Centre	Week 52	Week 01	Week 02	Differences			
North	8,073	11,000	10,064	-28.6%			
South	15,573	16,200	18,601	-12.6%			
West	7,226	8,000	6,900	+24.4%			
New Zealand							
Australia	30,872	35,200	35,565	101,637			
Differences	-2.9%	-19.8%	-12.3%	-12.5%			

Exchange Rates	Last		Day-to-Day Changes			Sale-to-Sale	Closing	Season M	in & Max	
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	69.13	-0.15	-0.20	-0.38	+0.38	+0.17	-0.18 (-0.3%)	68.95	68.76	74.41
Euro	61.18	+0.02	+0.12	-0.45	+0.58	-0.25	+0.02 (+0.0%)	61.20	61.17	64.24

Country	% Share of Austr	% Share of Australia's Wool Exports by Weight of Wool Shipped					
	April	July to April	July to April	July to	April		
	2019	2018/19	2017/20	By Weight	By Value		
China	84.6%	77.3%	78.8%	-13.7%	+1.1%		
India	4.6%	5.9%	5.4%	-3.9%	+12.9%		
Italy	2.7%	5.0%	4.4%	+0.1%	+10.5%		
Czech Republic	1.2%	3.6%	5.2%	-38.8%	-26.7%		
Korea	2.2%	2.5%	1.5%	+44.6%	+61.2%		
Malaysia	0.3%	0.6%	1.0%	-42.3%	-35.1%		
Egypt	0.8%	1.0%	1.0%	-19.8%	-2.3%		
Taiwan	0.6%	0.9%	0.6%	+16.7%	+97.1%		
Change all Countries				-20.7%	+8.2%		



AVERAGE EMI						
This Year	1944					
Last Year	1739					
2016/17	1408					
2015/16	1254					
2014/15	1102					

THIS YEAR'S EMI

1766

1994

1766

This Week

First Week

Low (0/01)

South	1917	+224
West	2095	+287
· ·		
COMPAR	RED WITH '	WKS 1/2
Region	This Week	Diff
North	1789	-231
South	1751	-217

West

Region This Year

SEASON AVERAGES

Diff

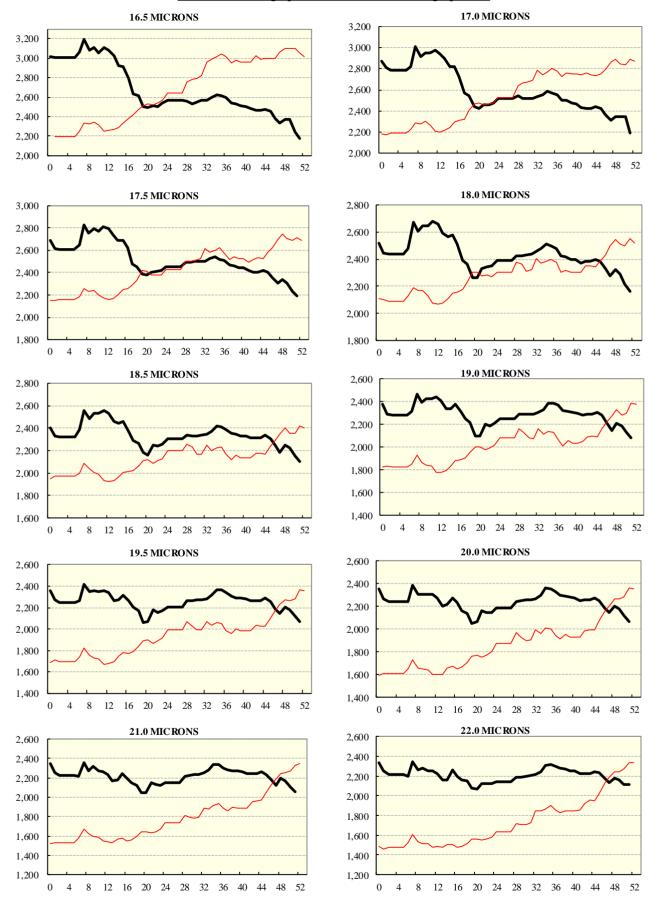
riigir (0/01)	2110		
BALES OFFERED			
This Year	1,628,724		
Last Year	1,854,913		
Difference	-226,189		
% Diff	-12.2%		
FIRST OFFERED BALES			
Difference	-14.5%		
% of Offering	93.2%		

REGION BALES		
This Sale:		
North	8,098	
South	10,974	
West		
Progressive Totals:		Diff
North	437,655	-17.8%
South	864,675	-11.1%
West	326,394	-6.7%

1937

### **AVERAGE AWEX MICRON PRICE GUIDES**

2018/19 (black graph line) and 2017/18 (red graph line)



#### **AVERAGE AWEX MICRON PRICE GUIDES**

2018/19 (black graph line) and 2017/18 (red graph line)

