

AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive
Sunshine West Vic 3020
Australia
Tel: 03 9311 0103
Fax: 03 9311 0138



Email: awis@woolindustries.org
Web: www.woolindustries.org
ABN: 30 454 304 967
Reg No: A0041776E

AWIS WOOL MARKET REVIEW

Week Ending 19 January 2018 (Week 29)

The AWEX EMI finished at 1801¢, 17¢ lower (-0.9%) in Australian currency and 3¢ higher (+0.2%) in US currency at sales in Sydney, Melbourne and Fremantle this week. This was the largest sale of the season.

54,350 bales were on offer nationally, compared with 53,517 bales last sale. 7.1% of the offering was passed in. Much of the high pass-in rate was driven by an 11.7% figure on Thursday when the market eased; and the EMI came back by 16¢ to 1801¢, a value that had only been exceeded in the previous week.

Although the market eased this week, more price records were set when AWEX reported that the value of the wool sold broke the \$100 million barrier (\$104.2 million) and the \$2,000 per bale barrier (\$2,063) for the first time. The season total is now \$1.8 billion.

These records became achievable because of the size of the offering and the greater share of Merino wool in the offering. Merino fleece moved from 45.2% last week to 53.5% and Merino skirtings moved from 11.5% to 13.4%.

Centre	Last Sale		Day-to-Day Changes (Week 29)			Sale-to-Sale Change	Closing Indicator	Sale-to-Sale Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday			US ¢	Euro ¢
Eastern	28	1818	+4	-5	-16	-17 (-0.9%)	1801	+3	-22
Northern	28	1908	0	-9	+2	-7 (-0.4%)	1901	+12	-15
Southern	28	1761	+6	-3	-25	-22 (-1.2%)	1739	-1	-24
Western	28	1888	No Sale	-14	-14	-28 (-1.5%)	1860	-5	-29

The market opened on a firm note on Tuesday on the back of good enquiry since the previous week's sale. The strength of the gain was partly softened by a further rise in the US exchange rate (+0.95¢ to 79.55¢). The Market eased in both currencies on Wednesday and on Thursday, in particular, when all Indicators and Micron Price Guides moved down.

Among the falls, there was a noticeable easing in the oddments, where the average AWEX Merino Carding Price Guide fell by 50¢ to 1506¢. This was the first fall since the beginning of September.

Overall, the market remains very strong, with the average AWEX MPGs again moving up at the fine end.

Buyers for China were dominant, with support from buyers for Europe and India,

Looking ahead, offerings are currently expected to fall back to around 43,000 bales in the coming sale and to around 40,000 in the two following weeks.

	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	540¢	665¢	805¢	963¢	1078¢
South	551¢	659¢	794¢	958¢	1078¢

Market Indicator	Four Sales Ago Week 22	Start of the Season	Week 29 Last Year	Season Average to Week 29 Last Year
Eastern Market Indicator	+125 (+7.5%)	+278 (+18.3%)	+367 (+25.6%)	+287 (+21.6%)
Western Market Indicator	+135 (+7.8%)	+294 (+18.8%)	+384 (+26.0%)	+267 (+19.1%)

Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sale												
Change ¢	+27	+27	+3	-10	-26	-35	-40	-36	-18	-13	+35	
Change %	+1.0%	+1.0%	+0.1%	-0.4%	-1.2%	-1.6%	-1.9%	-1.8%	-1.0%	-0.8%	+2.2%	
Since Start of the Season												
Change ¢	+586	+480	+352	+270	+255	+298	+324	+319	+259	+238	+233	
Change %	+26.7%	+22.0%	+16.4%	+12.9%	+12.9%	+16.3%	+19.0%	+19.8%	+16.9%	+16.2%	+16.3%	
Since Same Week Last Year												
Change ¢	+757	+672	+532	+463	+397	+387	+367	+359	+326	+290		
Change %	+37.4%	+33.7%	+27.0%	+24.3%	+21.7%	+22.3%	+22.1%	+22.9%	+22.3%	+20.5%		

Micron	25.0	26.0	28.0	30.0	32.0	MC#
Since Last Sale						
Change ¢	-26	-18	-11	-4	+1	-50
Change %	-2.1%	-1.6%	-1.3%	-0.7%	+0.3%	-3.2%
Since Start of the Season						
Change ¢	+45	+26	+44	+34	+7	+344
Change %	+3.8%	+2.4%	+5.7%	+6.1%	+1.8%	+29.6%
Since Same Week Last Year						
Change ¢	+182	+200	+146	+30	-38	+332
Change %	+17.3%	+21.5%	+22.0%	+5.3%	-8.9%	+28.3%

Average Merino Cardings Price Guide

AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive
Sunshine West Vic 3020
Australia
Tel: 03 9311 0103
Fax: 03 9311 0138



Email: awis@woolindustries.org
Web: www.woolindustries.org
ABN: 30 454 304 967
Reg No: A0041776E

AWIS WOOL MARKET REVIEW

Week Ending 19 January 2018 (Week 29)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the November ABS export data.

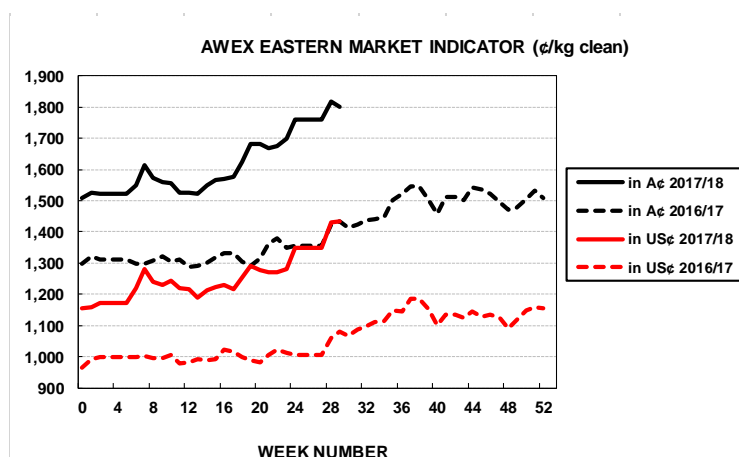
Details of this Week's Offering and the Comparison with the Previous Sale's Offering						
Centre	Last Sale	This Sale				
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re-Offered	Bales Sold
North	12,777	15,714	3.3%	1.2%	0.9%	15,195
South	26,944	29,025	8.6%	1.9%	1.9%	26,519
West	13,796	9,611	8.6%	1.2%	3.3%	8,785
Australia	53,517	54,350	7.1%	1.5%	1.9%	50,499

Actual and % Changes in the Progressive Offerings from Last Year	
+15,912	+5.5%
+50,238	+10.2%
-8,641	-4.2%
+57,509	+5.8%

Next Sale Offerings and Year-on-Year Differences				
Centre	Week 30	Week 31	Week 32	Differences
North	10,389	10,700	11,120	-13.1%
South	25,154	19,245	20,400	-2.4%
West	7,754	9,230	8,800	-6.6%
New Zealand				
Australia	43,297	39,175	40,320	-6.3%
Differences	-6.6%	-2.5%	-9.4%	

Exchange Rates (Reserve Bank)	Last Sale	Day-to-Day Changes					Sale-to-Sale Change	Closing Value	Season Min & Max	
		Fri	Mon	Tues	Wed	Thur			Min	Max
United States	78.73	+0.12	+0.61	+0.22	-0.13	+0.09	+0.91 (+1.2%)	79.64	75.45	80.00
Euro	65.90	-0.49	-0.33	-0.13	-0.02	+0.38	-0.59 (-0.9%)	65.31	63.94	67.39

Country	% Share of Australia's Wool Exports by Weight of Wool Shipped			Year-on-Year % Change July to November	
	November 2017	July to November 2017/18	July to November 2016/17	By Weight	By Value
China	80.1%	77.8%	78.0%	+8.2%	+22.5%
India	4.1%	5.8%	7.1%	-11.7%	+0.5%
Italy	3.9%	5.0%	5.0%	+11.7%	+52.6%
Czech Republic	5.2%	5.9%	5.0%	+19.9%	+20.2%
Malaysia	2.1%	1.6%	1.0%	+72.4%	+116.9%
Korea	1.3%	1.4%	1.7%	-4.9%	-8.0%
Taiwan	0.2%	0.6%	0.7%	-2.6%	-13.7%
Egypt	0.7%	1.0%	1.0%	+5.3%	+38.7%
Change all Countries				+10.6%	+20.9%



AVERAGE EMI	
This Year	1615
Last Year	1408
2015/16	1254
2014/15	1102
2013/14	1070

SEASON AVERAGES		
Region	This Year	Diff
North	1695	+226
South	1564	+194
West	1668	+214

THIS YEAR'S EMI	
This Week	1801
First Week	1524
Low (0/01)	1522
High (0/01)	1818

COMPARED WITH WKS 1/2		
Region	This Week	Diff
North	1901	+310
South	1739	+259
West	1860	+294

BALES OFFERED	
This Year	1,043,606
Last Year	986,097
Difference	+57,509
% Diff	+5.8%
FIRST OFFERED BALES	
Difference	+6.1%
% of Offering	95.9%

REGION BALES		
This Sale:		
North	15,714	
South	29,025	
West	9,611	
Progressive Totals:		Diff
North	304,995	+5.5%
South	541,223	+10.2%
West	197,388	-4.2%

© AWIS 2016 (for permission to reprint, in part or whole, please contact this office)

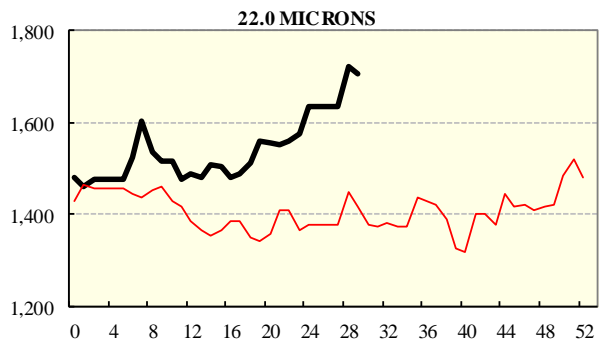
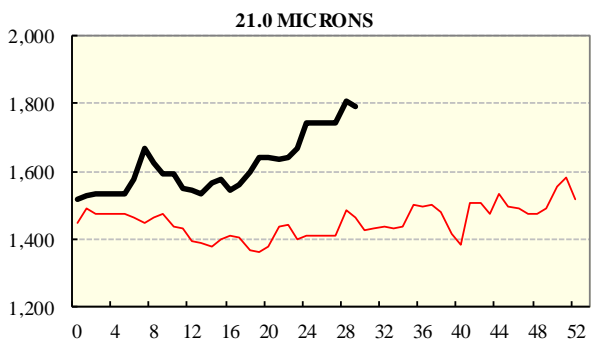
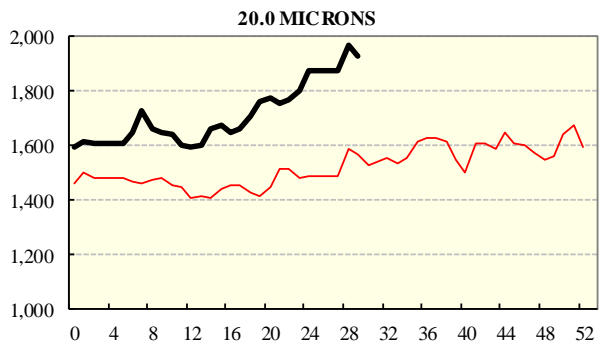
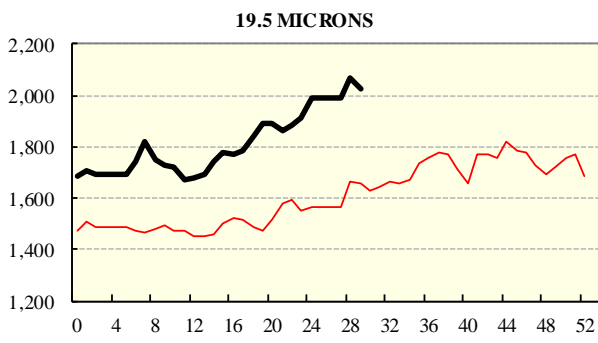
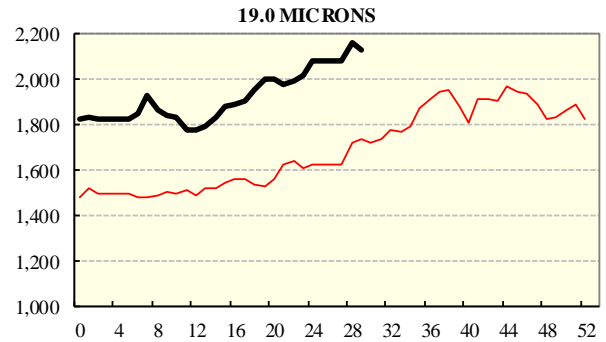
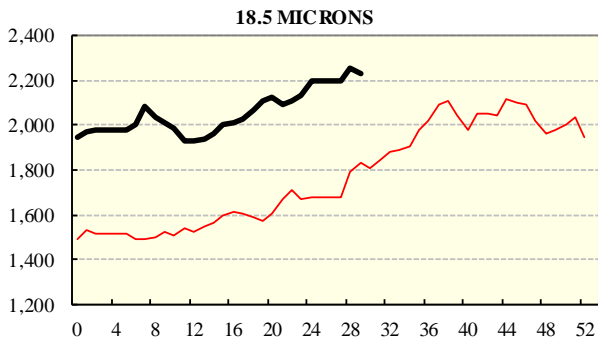
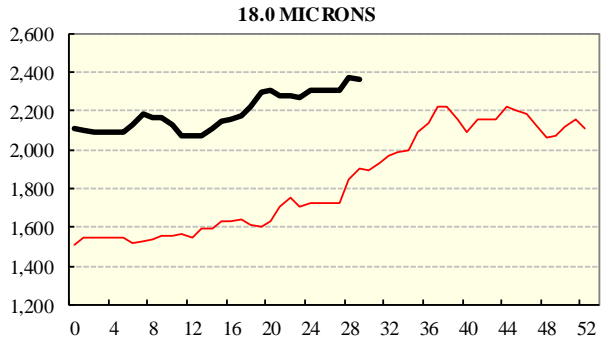
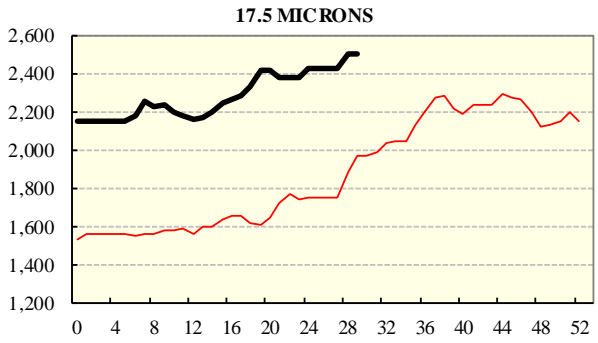
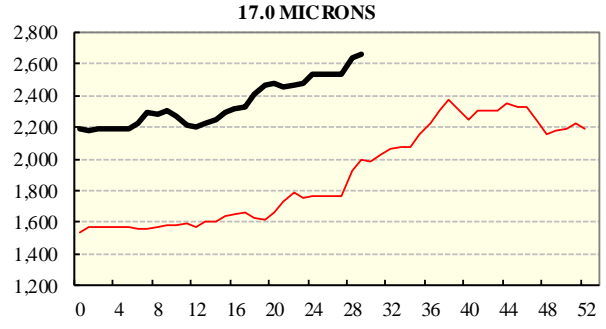
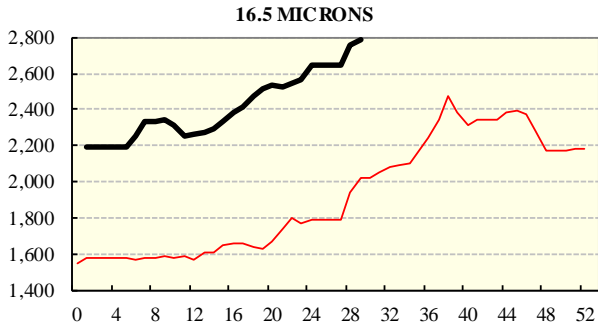
For further information

Peter Morgan

03 9311 0103

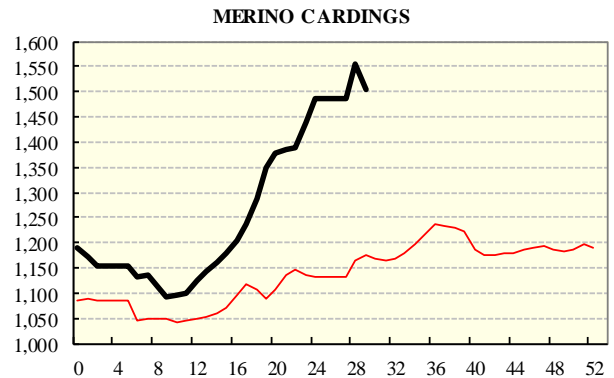
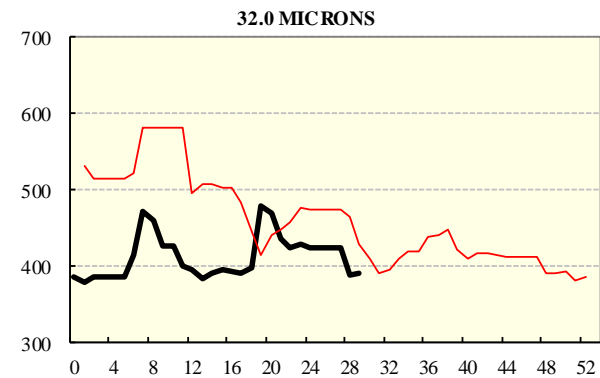
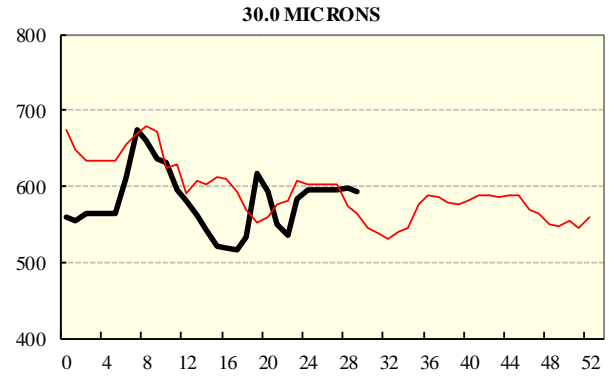
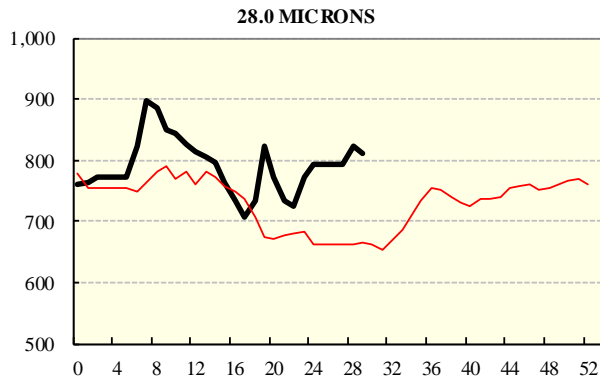
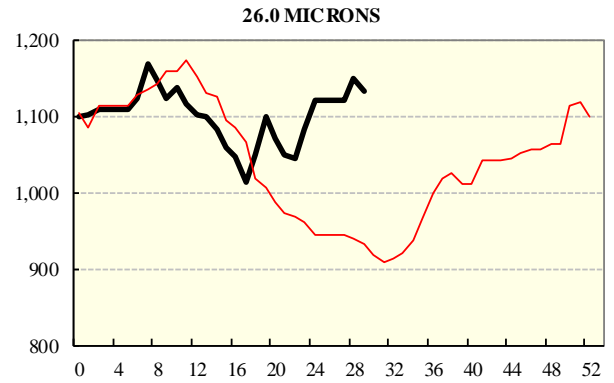
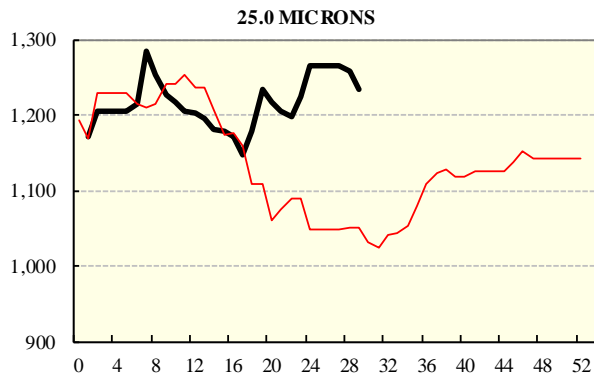
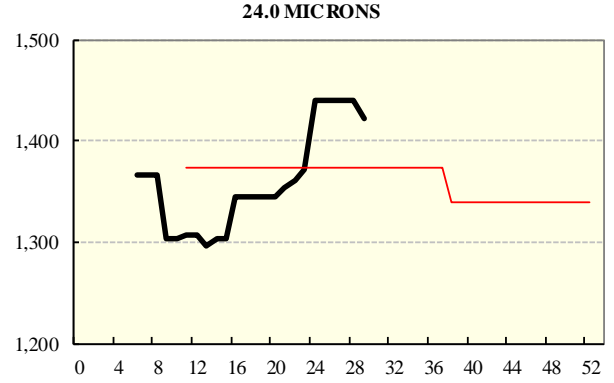
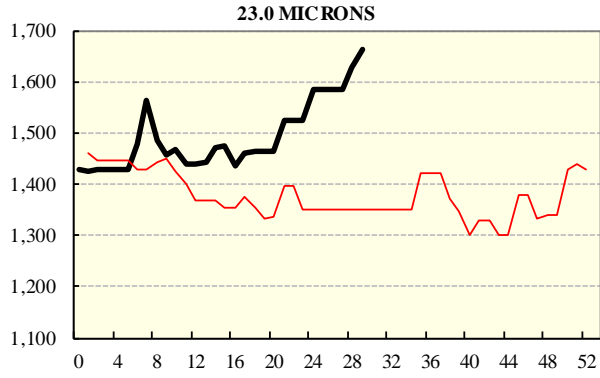
AVERAGE AWEX MICRON PRICE GUIDES

ahc(black graph line) and 2016/17 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

ahe(black graph line) and 2016/17 (red graph line)



EASTERN MARKET INDICATOR (EMI) SINCE 1999/00 (¢/kg clean)

(In Australian, United States and European Currencies)

