## AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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#### AWIS WOOL MARKET REVIEW

Week Ending 14 April 2017 (Week 41)

The AWEX EMI bounced back to finish  $53\phi$  higher (+3.6%) in Australian currency and  $34\phi$  higher (+3.1%) in US currency at sales in Sydney, Melbourne and Fremantle this week.

43,026 bales were on offer nationally, compared with 46,104 bales last sale. 5.5% of the offering was passed in.

AWEX reports that the value of the wool sold was \$67.2 million (\$1,653 per bale).

These were the last sales prior to the one week Easter break. The first sale after the break is currently expected to be around 50,000 bales.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 41)								
Centre	Last Sale		Day-to-	Day-to-Day Changes (Week 41)		Sale-to-Sale	Closing	Sale-to-Sa	le Changes
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢
Eastern	40	1459	+30	+23	No Sale	+53 (+3.6%)	1512	+34	+38
Northern	40	1549	+30	+29	No Sale	+59 (+3.8%)	1608	+38	+41
Southern	40	1400	+31	+35	No Sale	+66 (+4.7%)	1466	+43	+47
Western	40	1459	+48	+25	No Sale	+73 (+5.0%)	1532	+49	+52

Observers of the wool market could be forgiven for wondering what is happening, with the AWEX EMI moving up  $53\phi$ , following falls of  $43\phi$  last week,  $44\phi$  two sales ago and a zero change three sales ago.

Also, while there were good rises across all Merino micron ranges, the biggest rises were from 19 to 22 microns, rather than at the fine end. This led to a narrowing of the differences between the closing AWEX MPGs for 16.5 and 22 microns to  $971\phi$  in the North and  $896\phi$  in the South.

There were significant volumes of prem shorn wool again as growers looked to capitalise on the current market conditions. Merino skirtings generally followed the fleece types. Crossbreds moved up, but by less than the Merino types. Oddments generally eased on Tuesday before firming on Wednesday. The average AWEX Merino Cardings Price Guide was down by  $10\sigma$  to  $1176\sigma$ 

The US Exchange Rate was more stable this week, but still finished  $0.43 \, \phi$  (-0.6%) lower to close at  $74.99 \, \phi$  on Wednesday.

Buyers for China were dominant, with support from buyers for Europe and India

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	662¢	768¢	850¢	912¢	971¢
South	651¢	728¢	817¢	877¢	896¢

Market Indicator		Changes From						
	Four Sales Ago Week 37	Start of the Season	Week 41 Last Year	Season Average to Week 41 Last Year				
Eastern Market Indicator	-34 (-2.2%)	+196 (+14.9%)	+242 (+19.1%)	+132 (+10.6%)				
Western Market Indicator	-22 (-1.4%)	+113 (+8.0%)	+176 (+13.0%)	+140 (+10.8%)				

		Sale	e-to-Sale C	hanges in A	Average A'	WEX Meri	no Micron	Price Guio	des (MPGs	)		
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last S	ale											
Change ¢	+28	+53	+51	+68	+77	+101	+113	+106	+122	+82	+28	
Change %	+1.2%	+2.4%	+2.3%	+3.3%	+3.9%	+5.6%	+6.8%	+7.1%	+8.8%	+6.2%	+2.2%	
Since Start o	of the Seaso	n										
Change ¢	+760	+732	+678	+609	+529	+400	+271	+116	+25	-61	-125	
Change %	+48.1%	+46.6%	+43.4%	+39.4%	+34.7%	+26.5%	+18.1%	+7.8%	+1.7%	-4.2%	-8.6%	
Since Same	Week Last	Year							•	•		
Change ¢	+797	+769	+720	+666	+584	+458	+340	+197	+114	+23	-46	
Change %	+51.6%	+50.2%	+47.3%	+44.7%	+39.8%	+31.6%	+23.8%	+14.0%	+8.2%	+1.7%	-3.3%	

Sale-t	Sale-to-Sale Changes in Other Average AWEX Price Guides							
Micron	25.0	26.0	28.0	30.0	32.0	$MC^{\#}$		
Since Last Sa	ale							
Change ¢		+31	+10	+5	+8	-10		
Change %		+3.1%	+1.4%	+0.9%	+2.0%	-0.8%		
Since Start o	f the Seaso	n						
Change ¢	-74	-58	-19	-54	-106	+90		
Change %	-6.2%	-5.3%	-2.5%	-8.4%	-20.3%	+8.3%		
Since Same	Week Last	Year			•			
Change ¢	-17	+5	-68	-104	-189	+101		
Change %	-1.5%	+0.5%	-8.5%	-15.1%	-31.2%	+9.4%		

# Average Merino Cardings Price Guide

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Week Ending 14 April 2017 (Week 41)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the February ABS export data.

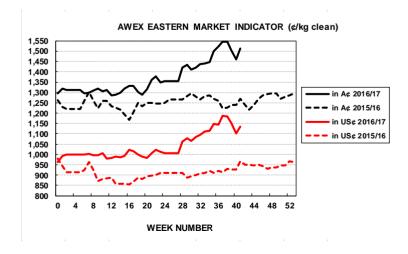
Details o	Details of this Week's Offering and the Comparison with the Previous Sale's Offering						
Centre	Last Sale		This Sale				
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold	
North	9,951	12,048	6.0%	2.4%	6.0%	11,329	
South	25,033	21,447	5.6%	3.6%	7.4%	20,249	
West	11,120	9,531	4.7%	7.3%	12.8%	9,086	
Australia	46,104	43,026	5.5%	4.1%	8.2%	40,664	

Actual and % Changes in the Progressive Offerings from Last Year			
+34,847	+8.8%		
+55,123	+7.8%		
+34,883	+11.8%		
+124.853	+8.9%		

	Next Sale Offerings and Year-on-Year Differences						
Centre	Week 42	Week 43	Week 44	Differences			
North	No Sale	12,450	10,600	-25.8%			
South	No Sale	26,754	22,443	-21.3%			
West	No Sale	11,105	8,950	-22.8%			
New Zealand							
Australia		50,309	41,993	+20.7%			
Differences		+19.5%	+22.1%				

Exchange Rates	Last		Day-to-Day Changes				Sale-to-Sale	Closing	Season M	in & Max
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	75.42	-0.19	-0.33	+0.12	-0.03	Public	-0.43 (-0.6%)	74.99	73.75	77.13
Euro	70.66	-0.04	+0.09	+0.16	-0.20	Holiday	+0.01 (+0.0%)	70.67	66.40	72.77

Country	% Share of Austra	alia's Wool Exports by Weig	ght of Wool Shipped	Year-on-Yea	ır % Change	
	February	July to February	July to February	July to February		
	2017	This Season	Last Season	By Weight	By Value	
China	77.8%	78.5%	73.9%	+12.5%	+20.1%	
India	6.0%	6.2%	7.8%	-16.7%	-9.7%	
Italy	3.9%	4.6%	5.2%	-6.0%	+2.8%	
Czech Republic	7.1%	5.1%	5.4%	+0.3%	+1.7%	
Malaysia	0.3%	0.8%	1.6%	-49.8%	-54.1%	
Korea	2.1%	1.5%	1.7%	-1.0%	-2.5%	
Taiwan	0.4%	0.6%	0.8%	-17.7%	-14.4%	
Egypt	1.2%	1.0%	1.0%	-3.8%	+10.2%	
Change all Countries				+6.0%	+11.9%	



AVERA	AVERAGE EMI				
This Year 1380					
Last Year	1254				
2014/15	1102				
2013/14	1070				
2012/13	1035				

THIS YEAR'S EMI					
This Week	1512				
First Week	1320				
Low (23/09)	1287				
High (17/03)	1546				
1 light (17700)	1010				

BALES O	BALES OFFERED		
This Year	1,520,125		
Last Year	1,395,272		
Difference	+124,853		
% Diff	+8.9%		
FIRST OFFERED BALES			
Difference	+9.0%		
% of Offering	95.2%		

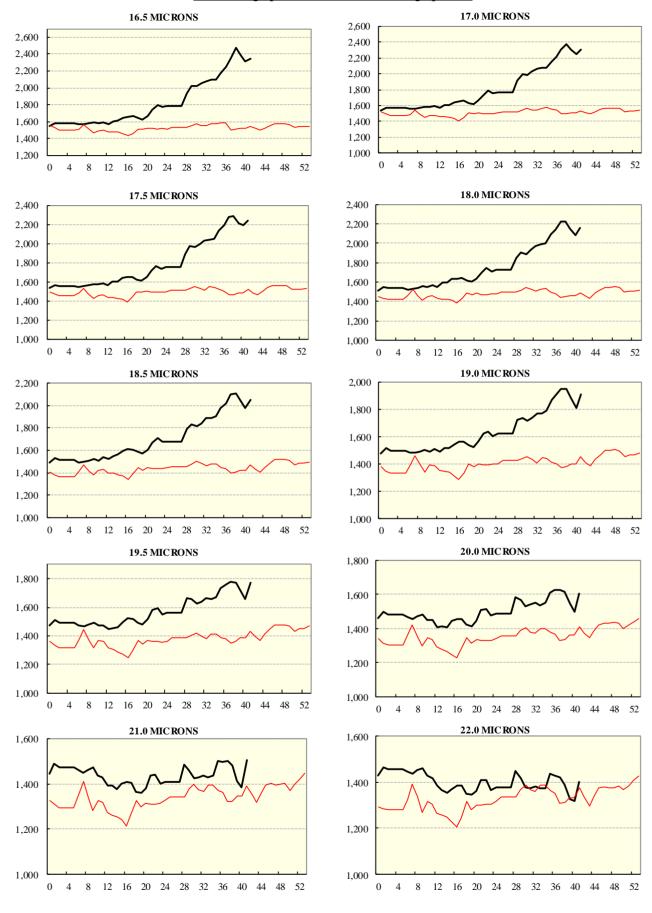
SEASON AVERAGES		
Region	This Year	Diff
North	1435	+156
South	1344	+106
West	1436	+128

COMPARED WITH WKS 1/2		
Region	This Week	Diff
North	1608	+271
South	1466	+165
West	1532	+113

REGION BALES		
This Sale:		
North	12,048	
South	21,447	
West	9,531	
Progressive Totals:		Diff
North	429,479	+8.8%
South	761,104	+7.8%
West	329,542	+11.8%

#### **AVERAGE AWEX MICRON PRICE GUIDES**

fwf(black graph line) and 2015/16 (red graph line)



### **AVERAGE AWEX MICRON PRICE GUIDES**

fwf(black graph line) and 2015/16 (red graph line)

