AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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AWIS WOOL MARKET REVIEW

Week Ending 10 February 2017 (Week 32)

The AWEX EMI finished 15ϕ higher (+1.1%) in Australian currency and 10ϕ higher (+0.9%) in US currency at sales in Sydney, Melbourne and Fremantle in another good week.

44,484 bales were on offer nationally, compared with 40,188 bales last sale. 6.7% of the offering was passed in. The pass-in rate was strongly influenced by the crossbreds, of which 16.8% were passed-in compared with 3.3% for the Merinos.

AWEX reports that the value of the wool sold was \$69.8 million (\$1,683 per bale – the highest so far this season).

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 32)								
Centre	Last Sale		Day-to-	Day-to-Day Changes (Week 32)			Closing	Sale-to-Sa	le Changes
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢
Eastern	31	1422	No Sale	+9	+6	+15 (+1.1%)	1437	+10	+18
Northern	31	1499	No Sale	+9	+10	+19 (+1.3%)	1518	+12	+21
Southern	31	1373	No Sale	+8	+4	+12 (+0.9%)	1385	+7	+16
Western	31	1456	No Sale	+13	+3	+16 (+1.1%)	1472	+10	+19

The market was again led by the Superfine end, as it has done since sales resumed after Christmas. The EMI (1437ϕ) and the NMI (1518ϕ) both set new record levels and the differences between the 16.5 and 22 micron AWEX MPGs increased to 693ϕ in the North and to 695ϕ in the South as these difference approach 700ϕ .

Among the individual micron ranges, the average AWEX MPGs from 17.5 to 19.0 microns were all up by 2%, or more.

The medium and broad Merinos all made gains, but by lesser amounts than the finer types. Merino skirtings were in strong demand and followed the Merino fleece prices up. Oddments were also sought after, with the average Merino Cardings Price Guide up by 4ϕ .

It was also a better week for crossbreds, with increases in all average MPGs except at 30 microns. However, this was not enough to bring the pass-in rate down.

The US Exchange Rate finished 0.13¢ (-0.2%) lower to close at 76.25¢ on Thursday.

Buyers for China were dominant, with support from buyers for Europe and India.

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	520¢	604¢	652¢	682¢	691¢
South	490¢	562¢	644¢	665¢	695¢

Market Indicator		Changes From						
	Four Sales Ago Week 28	Start of the Season	Week 32 Last Year	Season Average to Week 32 Last Year				
Eastern Market Indicator	+15 (+1.1%)	+121 (+9.2%)	+172 (+13.6%)	+94 (+7.6%)				
Western Market Indicator	-26 (-1.7%)	+53 (+3.7%)	+144 (+10.8%)	+120 (+9.3%)				

		Sale	-to-Sale C	hanges in A	Average A	WEX Meri	no Micron	Price Guio	des (MPGs	3)		
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last S	ale											
Change ¢	+29	+34	+41	+40	+45	+34	+23	+12	+7	+8		
Change %	+1.4%	+1.7%	+2.1%	+2.1%	+2.4%	+2.0%	+1.4%	+0.8%	+0.5%	+0.6%		
Since Start o	of the Seaso	n				-	-		-			
Change ¢	+499	+490	+472	+423	+361	+263	+163	+61	-44	-80	-102	
Change %	+31.6%	+31.2%	+30.2%	+27.3%	+23.7%	+17.4%	+10.9%	+4.1%	-3.0%	-5.5%	-7.0%	
Since Same	Week Last	Year		•					•	•		
Change ¢	+528	+515	+517	+467	+425	+364	+280	+181	+69	+21	+14	
Change %	+34.0%	+33.3%	+34.1%	+31.1%	+29.1%	+25.9%	+20.2%	+13.2%	+5.0%	+1.5%	+1.0%	

Sale-1	to-Sale Cha	anges in Ot	ther Avera	ge AWEX	Price Guid	les
Micron	25.0	26.0	28.0	30.0	32.0	MC [#]
Since Last S	ale					
Change ¢	+15	+4	+15	-8	+4	+4
Change %	+1.5%	+0.4%	+2.3%	-1.5%	+1.0%	+0.3%
Since Start o	of the Seaso	n				
Change ¢	-159	-188	-88	-111	-128	+83
Change %	-13.3%	-17.1%	-11.7%	-17.3%	-24.5%	+7.6%
Since Same	Week Last	Year				
Change ¢	-20	-54	-160	-215	-250	+54
Change %	-1.9%	-5.6%	-19.3%	-28.9%	-38.8%	+4.8%

[#] Average Merino Cardings Price Guide

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Week Ending 10 February 2017 (Week 32)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the December ABS export data.

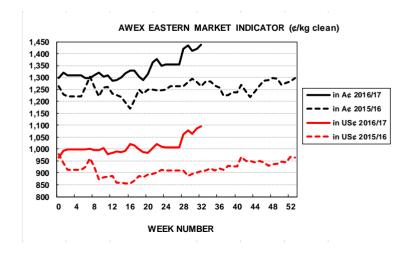
Details of this Week's Offering and the Comparison with the Previous Sale's Offering							
Centre	Last Sale		This Sale				
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold	
North	12,483	13,045	5.9%	0.8%	6.2%	12,281	
South	18,632	21,399	6.9%	2.8%	8.7%	19,916	
West	9,073	10,040	7.5%	3.3%	7.3%	9,287	
Australia	40,188	44,484	6.7%	2.3%	7.7%	41,484	

Actual and % Changes in the Progressive Offerings from Last Year					
+21,559	+7.1%				
+17,147	+3.2%				
+18,976 +8.8%					
+57.682	+5.4%				

Next Sale Offerings and Year-on-Year Differences					
Centre	Week 33	Week 34	Week 35	Differences	
North	11,630	11,370	11,850	+2.9%	
South	23,660	22,950	19,945	+7.0%	
West	12,293	9,450	9,150	+4.3%	
New Zealand					
Australia	46,823	43,770	40,945	+4.7%	
Differences	+23.7%	+7.1%	-12.8%		

Exchange Rates	Last		Day-to-Day Changes				Sale-to-Sale	Closing	Season M	in & Max
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	76.38	+0.15	+0.12	+0.06	-0.39	-0.07	-0.13 (-0.2%)	76.25	73.75	77.11
Euro	70.82	+0.32	-0.01	+0.49	-0.13	-0.15	+0.52 (+0.7%)	71.34	66.40	71.34

Country	% Share of Austra	lia's Wool Exports by Weig	ght of Wool Shipped	Year-on-Yea	r % Change
	December	July to December	July to December	July to D	ecember
	2016	This Season	Last Season	By Weight	By Value
China	76.6%	77.6%	73.3%	+13.5%	+19.2%
India	5.0%	6.7%	8.0%	-11.9%	-4.2%
Italy	6.0%	5.0%	5.7%	-5.7%	+2.7%
Czech Republic	6.4%	4.9%	5.2%	+1.1%	+4.0%
Malaysia	1.1%	0.9%	1.6%	-38.5%	-44.6%
Korea	1.6%	1.4%	1.7%	-7.3%	-10.7%
Taiwan	0.7%	0.8%	0.9%	-7.4%	-2.2%
Egypt	1.2%	1.0%	1.2%	-11.9%	-1.7%
Change all Countries				+7.2%	+11.6%



AVERA	AVERAGE EMI				
This Year 1339					
Last Year	1254				
2014/15	1102				
2013/14	1070				
2012/13	1035				

THIS YEAR'S EMI					
This Week	1437				
First Week	1320				
Low (23/09)	1287				
High (10/02)	1437				

B	BALES OFFERED				
This	Year	1,117,139			
Last	Year	1,059,457			
Differ	ence	+57,682			
% Di		+5.4%			
FIRS'	FIRST OFFERED BALES				
Differ	ence	+5.4%			
% of	Offering	95.3%			

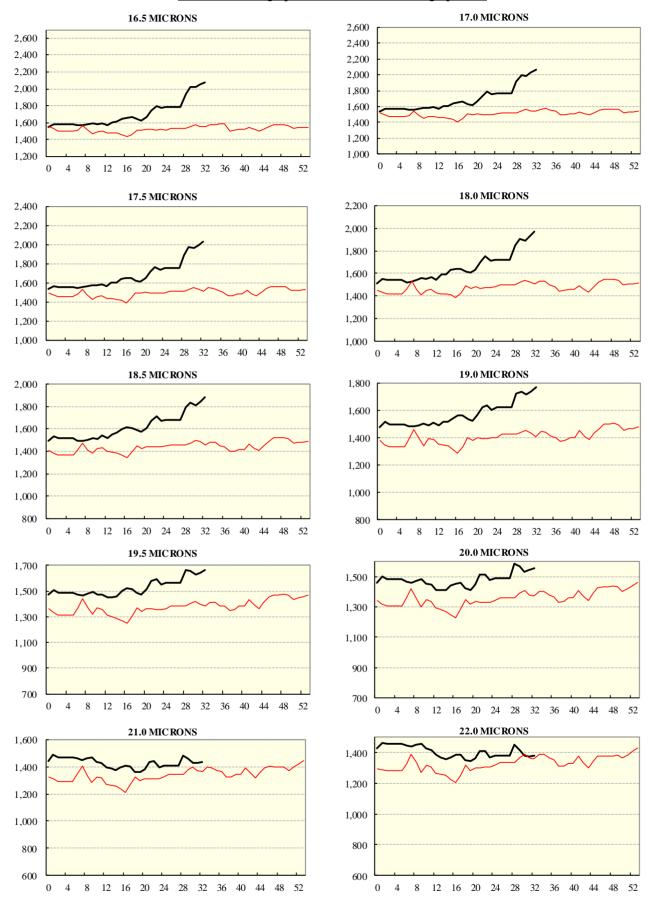
SEASON AVERAGES				
Region	This Year	Diff		
North	1383	+104		
South	1310	+72		
West	1408	+100		

COMPARED WITH WKS 1/2				
Region	This Week	Diff		
North	1518	+181		
South	1385	+84		
West	1472	+53		

REGION BALES	
13,045	
21,399	
10,040	
Progressive Totals:	
326,157	+7.1%
557,350	+3.2%
233,632	+8.8%
	13,045 21,399 10,040 Totals: 326,157 557,350

AVERAGE AWEX MICRON PRICE GUIDES

2016/17(black graph line) and 2015/16 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2016/17(black graph line) and 2015/16 (red graph line)

