AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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AWIS WOOL MARKET REVIEW

Week Ending 6 May 2016 (Week 45)

The AWEX EMI finished 27ϕ higher (+2.2%) in Australian currency and 6ϕ higher (+0.6%) in US currency at sales in Sydney, Melbourne and Fremantle this week.

35,914 bales were on offer nationally, compared with 34,397 bales last sale. 5.0% of the offering was passed in.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 45)								
Centre	La	st Sale	Day-to-	Day-to-Day Changes (Week 45)			Closing	Sale-to-Sa	le Changes
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢
Eastern	44	1241	No Sale	+19	+8	27 (2.2%)	1268	+6	-6
Northern	44	1262	No Sale	+25	+10	35 (2.8%)	1297	+12	-1
Southern	44	1228	No Sale	+15	+7	22 (1.8%)	1250	+3	-9
Western	44	1325	No Sale	+28	+8	36 (2.7%)	1361	+12	-2

The level of the market was again influenced by changes in the US Exchange Rate, which has risen by 2.0%, fallen by 2.5% and fallen by 1.5% over the previous two sales and the current sale. The closing EMI of 1268ϕ has risen by 51ϕ over the last two sales.

The market started strongly with good demand and a weaker Australian currency. Merino fleece was in good demand, as were Merino skirtings. Merino average AWEX MPGs rose by around 2.5% except below 18 microns and at 23 microns. Crossbred prices were also up, but by lesser amounts than for Merino types, except at 32 microns. It was also a good week for oddments, which rose on both days. The average AWEX Merino Cardings Price Guide was up by 19ϕ to close at 1046ϕ The US exchange rate finished 1.15ϕ (-1.5%) lower to close at 75.00ϕ on Thursday. The fall was mostly associated with the Reserve Bank's decision to lower the official interest rate by 0.25% to 1.75% on Tuesday. It fell by a further cent on Friday, taking the total fall to 3.7ϕ over the last three weeks.

Buyers for China were dominant, with support from buyers for India, Europe and Korea.

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	126¢	147¢	167¢	181¢	191¢
South	117¢	152¢	178¢	180¢	182¢

Market Indicator Changes From				
	Four Sales Ago Week 41	Start of the Season	Week 45 Last Year	Season Average to Week 45 Last Year
Eastern Market Indicator	-2 (-0.2%)	+42 (+3.4%)	+27 (+2.2%)	+182 (+17.1%)
Western Market Indicator	+5 (+0.4%)	+108 (+8.6%)	+74 (+5.7%)	+196 (+17.8%)

		Sale	e-to-Sale C	hanges in	Average A	WEX Meri	no Micron	Price Gui	des (MPGs)		
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last S	ale											
Change ¢		+27	+33	+35	+41	+39	+42	+36	+33	+36	+22	
Change %		+1.8%	+2.2%	+2.4%	+2.8%	+2.7%	+3.0%	+2.6%	+2.4%	+2.7%	+1.7%	
Since Start o	of the Seaso	on										
Change ¢	+37	+65	+76	+92	+116	+130	+129	+113	+91	+92	+69	
Change %	+2.4%	+4.4%	+5.2%	+6.4%	+8.4%	+9.7%	+9.7%	+8.6%	+7.0%	+7.2%	+5.4%	
Since Same	Week Last	Year										
Change ¢	+28	+54	+65	+66	+69	+72	+82	+84	+75	+105	+100	
Change %	+1.8%	+3.6%	+4.4%	+4.5%	+4.9%	+5.2%	+6.0%	+6.3%	+5.7%	+8.3%	+8.1%	

Sale-t	Sale-to-Sale Changes in Other Average AWEX Price Guides							
Micron	25.0	26.0	28.0	30.0	32.0	MC [#]		
Since Last S	ale							
Change ¢	+17	+12	+9	+11	+18	+19		
Change %	+1.5%	+1.2%	+1.2%	+1.6%	+3.1%	+1.9%		
Since Start o	of the Seaso	n						
Change ¢	+7	-24	-110	-109	-70	+13		
Change %	+0.6%	-2.3%	-12.3%	-13.8%	-10.5%	+1.3%		
Since Same Week Last Year								
Change ¢	+43	+34	-97	-139	-115	+11		
Change %	+4.0%	+3.4%	-11.0%	-16.9%	-16.2%	+1.1%		

Average Merino Cardings Price Guide

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Week Ending 6 May 2016 (Week 45)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the February ABS export data.

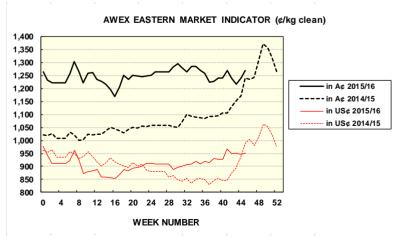
Details o	Details of this Week's Offering and the Comparison with the Previous Sale's Offering							
Centre	Last Sale		This Sale					
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold		
North	8,965	10,164	3.6%	2.7%	7.7%	9,803		
South	18,382	19,083	5.8%	2.6%	9.7%	17,972		
West	7,050	6,667	4.8%	1.8%	16.5%	6,350		
Australia	34,397	35,914	5.0%	2.5%	10.4%	34,125		

in the Pr Offerin	% Changes rogressive ags from Year					
-40,837	-8.6%					
-93,661	-93,661 -10.6%					
-15,744	-4.6%					
-150.242	-150.242 -8.8%					

Next Sale Offerings and Year-on-Year Differences								
Centre	Week 48	Differences						
North	9,558	9,870	10,500	-21.1%				
South	20,320	20,400	19,600	-3.3%				
West	5,864	6,000	No Sale	-51.1%				
New Zealand			7					
Australia	35,742	36,270	30,100	-18.0%				
Differences	-18.2%	-16.0%	-20.2%					

Exchange Rates	Last		Day-to-Day Changes					Closing	Season M	in & Max
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	76.15	+0.40	-0.48	-0.36	-0.70	-0.01	-1.15 (-1.5%)	75	69.05	78.12
Euro	67.18	+0.03	-0.88	-0.75	-0.27	-0.04	-1.91 (-2.8%)	65.27	62.2	69.14

Country	% Share of Austr	% Share of Australia's Wool Exports by Weight of Wool Shipped							
	February 2016	July - February This Season	July – February Last Season	in Weight of Wool Exports July - February					
China	76.5%	73.9%	74.9%	-9.6%					
India	8.0%	7.8%	6.5%	+11.1%					
Italy	3.4%	5.2%	4.8%	-0.4%					
Czech Republic	5.4%	5.4%	5.0%	-2.1%					
Malaysia	1.8%	1.6%	2.0%	-23.4%					
Korea	1.6%	1.7%	2.2%	-29.8%					
Taiwan	0.6%	0.8%	1.0%	-18.0%					
Egypt	0.6%	1.1%	1.0%	+2.0%					
Change all Countries	•	•	·	-8.4%					



AVERA	AVERAGE EMI					
This Year	1247					
Last Year	1102					
2013/14	1070					
2012/13	1035					
2011/12	1198					

R'S EMI
1268
1231
1,169
1304

BALES OFFERED		
This Year	1,550,708	
Last Year	1,700,950	
Difference	-150,242	
% Diff	-8.8%	
FIRST OFFERED BALES		
Difference	-7.7%	
% of Offering	94.6%	

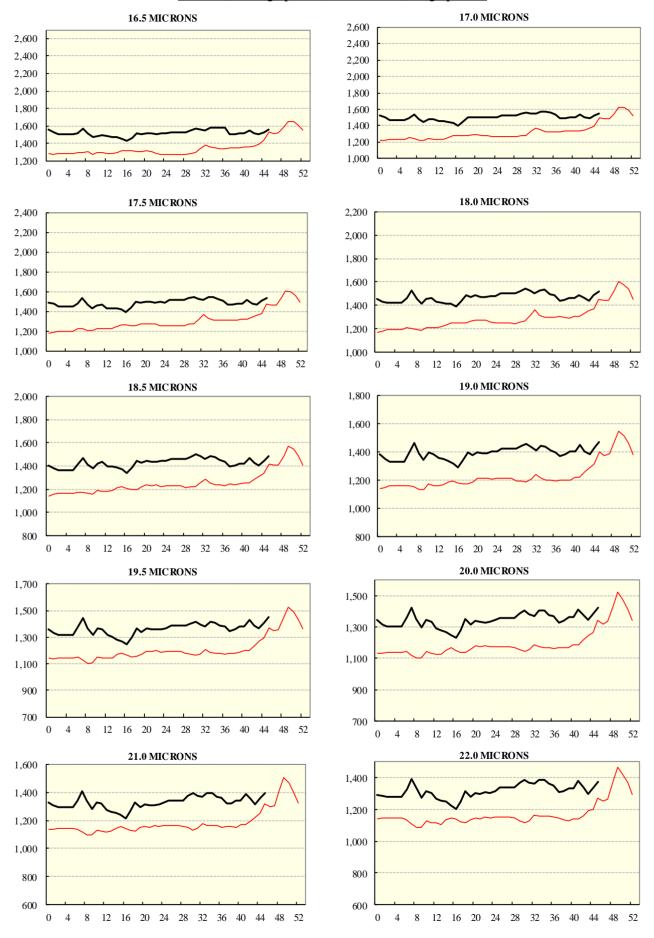
SEASON AVERAGES			
Region	This Year	Diff	
North	1,272	148	
South	1,231	144	
West	1,299	170	

COMPARED WITH WEEK 1			
Region	This Week	Diff	
North	1297	47	
South	1250	31	
West (Wk	1361	110	

REGION BALES		
This Sale:		
North	63	
South	10,164	
West	19,083	
Progressive Totals:		Diff
North	435,867	-8.6%
South	787,550	-10.6%
West	327,291	-4.6%

AVERAGE AWEX MICRON PRICE GUIDES

2015/16(black graph line) and 2014/15 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2015/16(black graph line) and 2014/15 (red graph line)

