AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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AWIS WOOL MARKET REVIEW

Week Ending 3 June 2016 (Week 49)

The AWEX EMI finished at 1296ϕ , 1ϕ lower (-0.1%) in Australian currency and 2ϕ higher (+0.2%) in US currency at sales in Sydney, Melbourne and Fremantle this week.

32,043 bales were on offer nationally, compared with 29,403 bales last sale. 7.5% of the offering was passed in.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 49)								
Centre	La	st Sale	Day-to-	Day-to-Day Changes (Week 49)			Closing	Sale-to-Sa	le Changes
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢
Eastern	48	1297	No Sale	0	-1	-1 (-0.1%)	1296	+2	+1
Northern	48	1327	No Sale	-4	0	-4 (-0.3%)	1323	+1	-1
Southern	48	1278	No Sale	+3	-3	0 (0.0%)	1278	+3	+2
Western	47	1375	No Sale	-7	+2	-5 (-0.4%)	1370	0	-2

The market held on well during the week, to finish with the EMI virtually unchanged in both currencies. This is something that does not always happen in a small sale when buyers can have difficulty getting enough wool to complete orders.

It was a mixed start to the week with better demand for Merino types in the South than the North or the West on Wednesday. The North and the West steadied on Thursday, while the South eased slightly. The average AWEX Merino MPGs finished slightly up for 21 microns and broader; and slightly down for 20 microns and finer.

Average Crossbred AWEX MPGs were mixed again this week with slight falls or relatively small shifts except at 30 microns, where there was a lift of 1.1% for a small offering on top of a 2.7% rise last week. Merino Cardings continued their recent rises, adding 9¢ to the Merino Cardings Price Guide. It has risen by 84¢ over the last five sales.

All AWEX Indicators are well down on the same week last year, when the EMI peaked at 1373¢.

The US Exchange Rate fluctuated on Monday and Tuesday due to mixed Australian economic data, but was relatively unchanged by Thursday, when there was a small week-to-week gain of 0.25ϕ (0.3%), that took the closing value to 72.39ϕ . Buyers for China were dominant, with support from buyers for India.

Looking ahead, small offerings are expected in the next three sales, with only the North and the South selling in Weeks 50 and 52.

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	140¢	167¢	183¢	188¢	191¢
South	124¢	146¢	162¢	165¢	168¢

Market Indicator		Change	Changes From						
	Four Sales Ago Week 45	Start of the Season	Week 49 Last Year	Season Average to Week 49 Last Year					
Eastern Market Indicator	+28 (+2.2%)	+70 (+5.7%)	-77 (-5.6%)	+166 (+15.3%)					
Western Market Indicator	+9 (+0.7%)	+117 (+9.3%)	No Sale	No Sale					

		Sale	e-to-Sale C	hanges in .	Average A	WEX Meri	no Micron	Price Guio	des (MPGs	s)		
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last S	ale											
Change ¢		-7	-7	-7	-13	-10	-8	-5	+2	+7	+7	
Change %		-0.4%	-0.4%	-0.5%	-0.9%	-0.7%	-0.5%	-0.3%	+0.1%	+0.5%	+0.5%	
Since Start o	of the Seaso	n										
Change ¢	+46	+77	+92	+115	+137	+156	+146	+124	+99	+102	+99	
Change %	+3.0%	+5.2%	+6.3%	+8.1%	+10.0%	+11.7%	+11.0%	+9.5%	+7.6%	+8.0%	+7.8%	
Since Same	Week Last	Year										
Change ¢	-85	-60	-47	-58	-59	-52	-55	-86	-103	-83	-32	
Change %	-5.2%	-3.7%	-2.9%	-3.6%	-3.8%	-3.4%	-3.6%	-5.7%	-6.8%	-5.7%	-2.3%	

Sale-1	to-Sale Cha	anges in O	ther Avera	ge AWEX	Price Guid	es
Micron	25.0	26.0	28.0	30.0	32.0	MC [#]
Since Last S	ale					
Change ¢	+2	-1	-8	+8	-4	+9
Change %	+0.2%	-0.1%	-1.0%	+1.1%	-0.7%	+0.8%
Since Start o	f the Seaso	n				
Change ¢	+69	+35	-77	-71	-72	+78
Change %	+6.1%	+3.3%	-8.6%	-9.0%	-10.8%	+7.6%
Since Same	Week Last	Year				
Change ¢		-64	-150	-137	-152	+12
Change %		-5.5%	-15.5%	-16.0%	-20.4%	+1.1%

Average Merino Cardings Price Guide

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AWIS WOOL MARKET REVIEW

Week Ending 3 June 2016 (Week 49)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the March ABS export data.

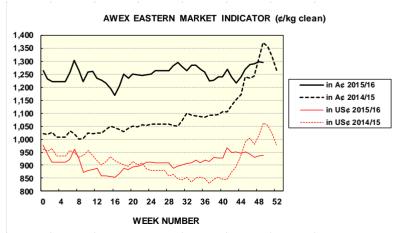
Details o	Details of this Week's Offering and the Comparison with the Previous Sale's Offering						
Centre	Last Sale		This Sale				
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold	
North	11,405	8,354	6.8%	1.0%	4.7%	7,788	
South	<i>17,998</i>	14,723	6.1%	1.5%	8.7%	13,827	
West		8,966	10.6%	2.4%	9.3%	8,012	
Australia	29,403	32,043	7.5%	1.6%	7.9%	29,627	

Actual and % Changes in the Progressive Offerings from Last Year						
-50,036	-9.5%					
-96,932	-10.1%					
-12,652	-3.4%					
-159,620	-159,620 -8.6%					

Next Sale Offerings and Year-on-Year Differences							
Centre	Week 50	Week 51	Week 52	Differences			
North	12,454	10,250	10,660	-7.0%			
South	16,041	19,105	15,013	+1.4%			
West	No Sale	6,870	No Sale	-62.4%			
New Zealand							
Australia	28,495	36,225	25,673	-12.8%			
Differences	-18.4%	+53.4%	-43.0%				

Exchange Rates	Last		Day-	to-Day Ch	anges		Sale-to-Sale	Closing	Season M	in & Max
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	72.14	+0.13	-0.67	+0.82	+0.28	-0.31	+0.25 (+0.3%)	72.39	69.05	78.12
Euro	64.50	+0.08	-0.10	+0.58	+0.29	-0.72	+0.13 (+0.2%)	64.63	62.20	69.14

Country	% Share of Austra	% Share of Australia's Wool Exports by Weight of Wool Shipped							
	April 2016	July to April This Season	July to March Last Season	Weight of Wool Exports July to April					
China	79.3%	75.0%	76.2%	-10.1%					
India	6.7%	7.4%	6.0%	+7.6%					
Italy	2.2%	4.8%	4.4%	-0.5%					
Czech Republic	4.4%	5.2%	4.7%	-0.2%					
Malaysia	1.0%	1.6%	1.9%	-26.0%					
Korea	2.4%	1.8%	2.2%	-25.0%					
Taiwan	0.9%	0.8%	0.8%	-15.2%					
Egypt	1.3%	1.2%	0.9%	+24.5%					
Change all Countries	1		•	-8.6%					



AVERA	AVERAGE EMI			
This Year	1252			
Last Year	1102			
2013/14	1070			
2012/13	1035			
2011/12	1198			

THIS YEA	R'S EMI
This Week	1296
First Week	1231
Low (13/03/0	1169
High (13/03/0	

BALES OFFERED			
This Year	1,691,538		
Last Year	1,851,158		
Difference	-159,620		
% Diff	-8.6%		
FIRST OFFERED BALES			
Difference	-8.0%		
% of Offering	94.4%		

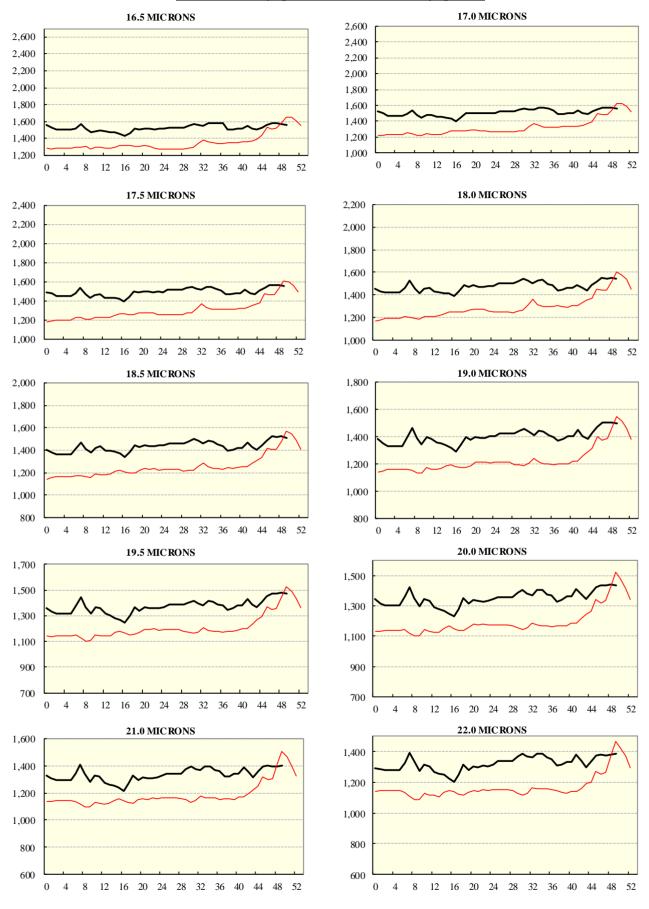
SEASON AVERAGES		
Region	This Year	Diff
North	1277	153
South	1235	148
West	1305	176

COMPARED WITH WEEK 1		
Region	This Week	Diff
North	1323	73
South	1278	59
West (Wk	1370	119

REGION BALES		
This Sale:		
North	8,354	
South	14,723	
West	8,966	
Progressive Totals:		Diff
North	476,474	-9.5%
South	860,425	-10.1%
West	354,639	-3.4%

AVERAGE AWEX MICRON PRICE GUIDES

2015/16(black graph line) and 2014/15 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2015/16(black graph line) and 2014/15 (red graph line)

